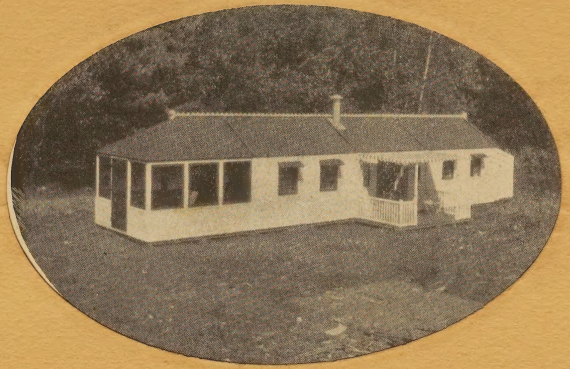

WE WILL EXHIBIT
AT
MADISON SQUARE GARDEN
NEW YORK CITY
NATIONAL MOTOR BOAT
AND SPORTSMAN'S SHOW
FEB. 20th TO MAR. 8th
10 A. M. to 11 P. M. DAILY
(SUNDAYS EXCEPTED)

667926 CLASSICS-HOUSE

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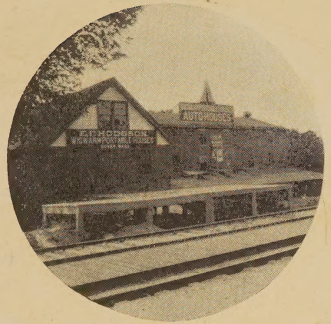
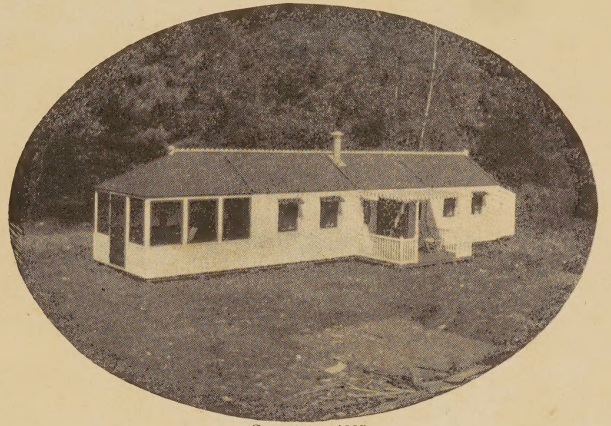
Wigwarm Portable Houses



Factory located beside Railroad Station



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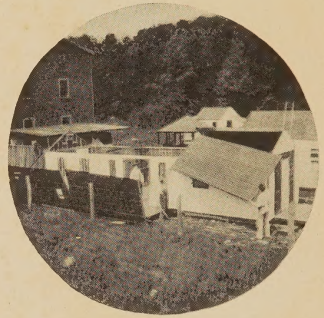
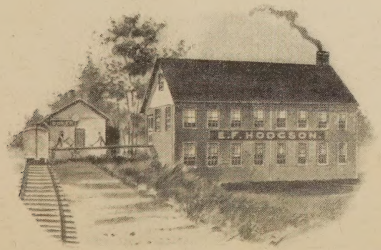


Setting up houses in factory yard

E. F. HODGSON - Dover, Massachusetts

GROWING UP WITH A BUSINESS

Every business man knows only too well how necessary experience is in any successful business, and how much more thorough a business training is obtained by starting at the foot of the ladder and gradually growing up. These illustrations fully demonstrate that my business has been on a steady increase since 1892, when I started in a small building containing but a few feet of floor space, and now finds me in a well-equipped factory larger than any of these illustrations show and with a well-established business—not one that has had a mushroom growth. Many an annoying problem has been solved, and there are no portable houses that today have the reputation of the ***Wigwarm. Come out and see the WIGWARM Houses.*** You are always welcome, and the factory is located beside the depot. Dover is 15 miles out of the South Station, Boston.



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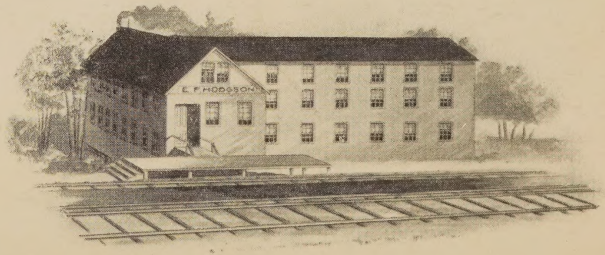


Mr. Denman Thompson's Bungalow

MR. DENMAN THOMPSON of the "Old Homestead" fame, from "The Bungalow," Swanzey Lake, West Swanzey, N. H., says:

"The ***Wigwarm*** Portable Houses I purchased last spring have been entirely satisfactory, and I recommend them in every particular; in fact, I cannot say anything which will be too strong of their good qualities.

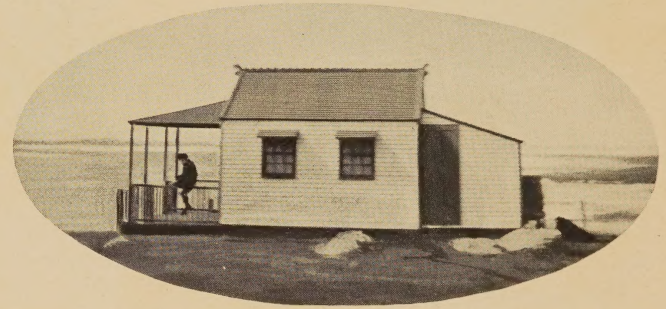
"They have exceeded my expectations and are absolutely weather-proof, durable and easy to erect.

"They are very attractive inside and out, and are admired by everyone and make ideal camps."

MR. HENRY P. DENNIE, from his Seashore Home at the Gurnet, near Plymouth, Mass., in a letter says:

"I am very much pleased with the cottage; we have had two terrible storms here and it was as dry as a bone and when it rains here it is no sun shower."

NOTE: This cottage stands unprotected and open to the ocean on all sides, and the winds and storms here are as severe as at any place on the New England coast.



Mr. Dennie's Seashore Home at the Gurnet

SOUTH DARTMOUTH, MASS.

The cottage I bought of you is very satisfactory and does not leak during severe storms.

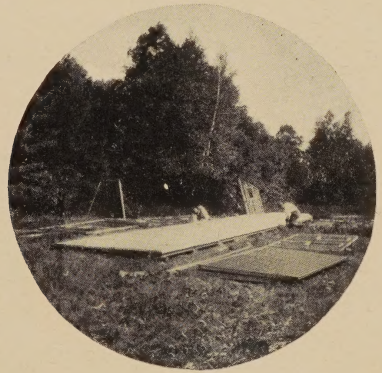
Yours very truly,

Mishaum, *Sept. 4, 1905.* MRS. R. C. WATSON, Milton, Mass.

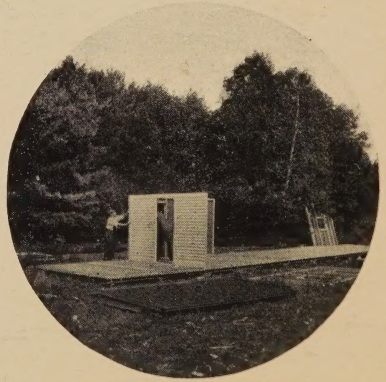
Transporting and Erecting a Wigwarm Cottage

These six pictures clearly illustrate the different stages a WIGWARM House goes through after leaving the factory. They are easily transported by team or railroad, and a few dollars will carry them many miles by freight. The floor needs only to be leveled on stones, blocks or posts, each section being a convenient size for two men to handle, and are bolted together when laid. The sides are quickly set up and held together with key bolts, a special bolt that is set up with one blow of the hammer,

Two loads like this.



Laying the floor.



Putting up the sides.

saving much time and annoyance. When the sides are up the roofs are put on, then the mouldings. All this is done in a few hours, yet so strong and rigid is the structure that it will stand any amount of wind and rain, and can be left standing year in and out at the seashore or mountains. All the sections are a convenient size to handle, not so small that it takes many sections to make a house, and having mouldings or dividing strips every two or three feet; nor are the sections so large and heavy that it requires stagings to put on the roof. All these sections are stamped when they are set up at the factory, and the directions are simple and comprehensive, so that no skilled labor is required, no nails to drive, or cutting or fitting necessary.

(See freight rates on page 9.)

A LETTER FOUR YEARS AGO

"The cottage you sold me is near North Falmouth, Buzzards Bay, and has proven most satisfactory. It was surprisingly easy to put up, and we have tested it thoroughly in hot weather and severe rain storms, and found it perfectly tight in the latter, and cool and airy in the former.

Yours truly, MOSES WILLIAMS, JR."

A LETTER RECEIVED LATELY

"The Cottage is as satisfactory as when it was first erected several years ago, though it has been moved, and it is still perfectly waterproof. It is in a very exposed place and is not banked up, so that the winds whistle under the floors, but I am satisfied from my experience that it would be perfectly easy to make it entirely comfortable for winter use. I don't see how any portable house could possibly be more satisfactory.

Yours truly, MOSES WILLIAMS, JR.

18 Tremont Street, Boston, Mass."

Completed cottage, 50 feet long, weight 3800 lbs.

Putting on roof.

Sides all up.

Oct. 11, 1905.

SPECIFICATIONS OF WIGWARM PORTABLE HOUSES

Floor.—They are made in sections and doweled and bolted together. They are of hard pine and oiled, showing a beautiful grain. If desired they can be lined underneath with a heavy waterproof paper for an additional cost of two cents per square foot.

Sides.—These are framed with double the frame work of any other portable house, then covered inside with a heavy waterproof fabric resembling leather board, and outside with a special milled material that is securely fastened to the frame with *galvanized* nails, and resembling clapboards.

Roof. — From past experiences I have found sheet iron, canvas or any prepared roofings impracticable for a portable house, besides giving a decidedly shed-like appearance. There is nothing better than my special milled material fastened with *galvanized* nails. It will last many years and is as near shingles as is possible to have on a portable house. I have used this extensively from the start, and it makes a perfectly waterproof roof and one that is handsome in appearance.

Gable or Hip Roofs. — The roofs are made in two styles, which are termed gable and hip. The gable roof has two equal slopes like the roof of the main house in the picture. The hip roof is like the porch roof. The roof can have a fancy ridge pole like the picture, or plain.

Interior. — Is in the natural wood with a background of the lining, which is a non-absorbent, waterproof material of a deep rich red color, and is very handsome and serviceable ; can be painted if desired.

Partitions. — The rooms are divided by partitions seven feet high and have a doorway three feet wide with a curtain pole. This allows good ventilation throughout the house, above the partition there being a three-foot space. If the partition is run all the way up and a paneled door used, there is an extra expense of $5 per partition. Extra partitions can be added, dividing the rooms into smaller rooms ; or left out, throwing two rooms into one.

Doors. — Nothing but good paneled doors, 1¼ and 1½ inches thick, are used, fitted with the best brass faced mortised locks with duplicate keys and hung with brass finished hinges. The front door has a lock, the others latches and bolts. There is one door at each end of the house, but any number more can be added at a cost of $5 per door. A door with a large, square glass, $2 extra.

Windows. — Upper and lower sash like any house, and the only weather-proof windows. They can be raised and lowered and held at any point with a special lock. They have 12 lights, or 2-light windows 25 cents extra per window. Three windows are allowed to each room. More can be added at a cost of $2.50 per window of 12 lights, or $2.75 for 2 lights.

Painting. — All buildings painted three coats of Sherwin-Williams paint, the color selected by the purchaser. Send for color card.

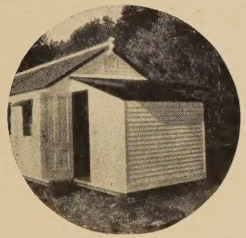
Screen Doors. — Best grade all hung, with spring hinges, $3 each.

Window Screens. —Cover entire window, 75 cents each.

Shutters. — Solid board shutters that bolt on the inside, 75 cents per window.

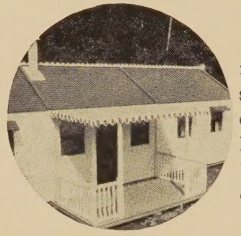
Hoods. — Are furnished for every window and door when not under a porch roof.

Chimneys. — Galvanized chimneys can be fitted where desired. Large one for main house $4, or a small one for the ell $3.



Ell. — A very convenient sink room or small kitchen 6 by 6½ feet. It is one of the coolest cook rooms ever put on a portable house, as the roof is hinged to allow all hot hot air to escape at the top. It has one window and one door. Price, $35.

Front Porch. — 6 by 10 feet, as shown in the picture. Price, $30.



Side Porch. — 6 by 10 feet, with awning roof. It can be placed at any point along the side of the house, or for extra cost it can be extended the entire length of the house. Price complete, with awning and one door leading into the house, $25, or with double doors $30.

For cottage furnishings see page 24.

PRICE LIST OF WIGWARM COTTAGES

1-Room Cottage, 10 x 10 feet	$100.00
Additional room, 10 x 10 feet	80.00
1-Room Cottage, 10 x 12 feet	110.00
Additional room, 10 x 12 feet	90.00
Front porch, 6 x 10 feet	30,00
Side Porch, Awning Top, one door, ...	25.00
" " " two doors. . . .	30.00
Kitchen Ell (roof-hinged, 6 x 6 1-2 feet) . .	35.00
Screen Room, 10 x 10 feet, screened complete if attached to house, gable roof	75.00
Or 10 x 12 feet	85.00
Screen Room, 10 x 10 feet, screened complete, if attached to House, Hip Roof	80.00
Or 10 x 12 feet	90.00

See Specifications on pages 6 and 7
For complete Screen Houses see page 25
Furnishings for Cottages, see page 24

Terms: See inside back cover.

HOW TO PLAN YOUR HOUSE

On the following pages are given a few combinations of the rooms, showing complete houses; you will see that rooms can be added as wanted, and a combination of 10 and 12 foot rooms in one house, also porches and ell can be added Often a large room is preferred for a kitchen instead of the ell. More doors or windows can be added, or the arrangement changed and chimneys can be put where desired. Partitions dividing the rooms into smaller rooms can be made or left out, throwing two rooms into one large room. Screen rooms can be added in front or between the rooms.

Plan out the house you want and let me know where you want it and I will be glad to quote you a price delivered to your nearest Railroad Station, or if practical I will quote you a price all set up ready to go into.

When possible I want you to come out and see the houses set up; then you can form a much better idea of them than can be shown in a catalog.

BOUGHT ANOTHER ROOM

The portable cottage I purchased of you last summer proved perfectly satisfactory. Could you send an additional room by the 25th or before? (It went.) It is to be shipped to Coney Island same as before.

Respectfully,

E. J. Perry,
New York City.

May 10, 1905.

WHAT IT COSTS TO TRANSPORT A WIGWARM PORTABLE HOUSE

Prices in this catalogue are f. o. b. Dover, Mass., but when I know where you want the house, and the size, I will quote you a price delivered, and when practical delivered and set up on your premises, although this work requires no skilled mechanics.

In justice to my customers I do not make my catalogue prices f. o. b. destination, for those living near would be obliged to pay part of the freight of the distant customers.

The freight even to distant points is low, and for example I quote the freight to a few points, south, west and north of Dover on a two-room house with porch and ell, as illustrated on page 16.

SOUTH

Buzzards Bay, Mass.	$ 4.25
Providence, R. I.	3.50
Hartford, Conn.	5.25
New York City	7.00
Atlantic City, N. J.	8.25
Philadelphia, Pa.	7.50
Washington, D. C.	9.75
Norfolk, Va.	9.75
Harrisburg, Pa.	8.25
So. R. R. Points, North Carolina	16.50

WEST

Albany, N. Y.	$ 6.75
Herkimer, N. Y.	7.50
Horseshoe, N. Y., and Stations in the Adirondack Mountains	10.75
Buffalo, N. Y.	9.50
Chicago, Ill.	16.25

Rates cheerfully given to any point

NORTH

Gloucester, Mass.	$ 6.50
Lowell, Mass.	3.75
Nashua, N. H.	6.00
Concord, N. H.	8.00
Portsmouth, N. H.	7.25
Lake Winnipesaukee Points	9.25
North Conway, N. H.	9.00
Portland, Me.	6.25
Bangor, Me.	10.00
Augusta, Me.	10.00
Moosehead Lake Region	17.50

AFTER THREE YEARS

The portable house purchased of you over three years ago is giving satisfactory service, and with the exception of one winter it has been standing in the open since the time it was purchased.

Yours truly,

PAUL B. MORGAN,
Worcester, Mass.

November 4, 1905.

OFFICE THE YEAR ROUND

The portable building we bought of you over a year ago we use as an office and it gives entire satisfaction; in fact it is better than we expected for the money. Yours thankfully,

ALBERT ARNOLD,
Supt. Brookline Industrial Woodyard,
Brookline, Mass.

September 20, 1905.

WIGWARM HOUSES vs. WESTERN HOUSES

A comparison of the different portable houses is in most cases impossible, except by catalog; in comparing the ***Wigwarm*** with Western portable houses, the prices are first compared, but the quality cannot be compared by catalog, so that to many the first thought is the fact that as the Western Houses are made in a part of the country where lumber is cheap, that they should be lower in price.

If you live in the Eastern part of the United States, do you think for a moment, it is cheaper to transport a house from the West than it would be to transport lumber?

Portable houses go as second-class freight, lumber as sixth class; quite a big difference in the rate.

Better and more careful mechanics can be had in the East at lower wages than in the West, so if lumber that goes into the construction of a Wigwarm Portable House comes from the West, at 6th-class rate instead of 2nd-class rate and better men at lower or even at the same wages put the houses together, there should be no doubt in any one's mind that a portable house can be made here for the Eastern trade cheaper than in the West.

Quality: If you could see a ***Wigwarm*** Portable House and a Western Portable House side by side you could easily see the difference in quality.

The Western houses are not lined, are simply matched boards nailed to battens, in sections a little over three feet wide, have a cheap and shed-like roofing material and are painted but one coat.

The doors and windows are of very thin stock, the house has practically no frame, and in a driving rain, with only the match board siding, the walls are sure to be very damp.

The ***Wigwarm*** houses have a very heavy waterproof lining on a frame resembling a regular house frame in construction, and the outside is clapboarded and painted three coats of the very best paint, color of which is selected by the purchaser.

The windows are like any house windows, an upper and lower sash, not the French style to swing in (very desirable in pleasant weather only), and doors are from 1¼ in. to 1½ in. thick with mortised locks and knobs like your own house.

Storms and winds, in Summer or Winter, cannot affect the ***Wigwarm*** Houses and every bit of dampness is excluded by the heavy lining.

The Floors: If you can compare a beautiful hard pine floor with one made of ordinary soft pine full of knots, and the interior in a very attractive Indian red background in contrast with a wall of ordinary match boards full of knots, you could easily see the comparison in quality.

COULD YOU ASK MORE

The Wigwarm Portables are a "Howling Success;" I intended writing you about them long since, but I have been so occupied keeping house in them I haven't found time to do so.

During the past two months we have lived in them there have been two earthquakes, a cyclone and the blowing up of Portsmouth Harbor, only three miles away, two terrific thunder storms and three easterly storms of three days each, and the staunch little houses have stood these tremendous tests most admirably. They trembled and shivered at the earthquake and shook a bit in the cyclone but stuck safely to their posts. My carpenter who put them up, though inclined to be professionally critical, had to acknowledge that they were well and honestly built.

They have been quite a sensation here this season and people have come in crowds to see them. I have been rather amiable and showed the houses whenever it was not too inconvenient. They are much admired by everybody, and every woman says — "Well, I am going to have a portable house."

Very truly,

B. G. Taylor,
New York City.

Eliot, Maine, *September 4, 1905.*

USED THREE SEASONS

The Portable House I bought of you over two years ago is satisfactory in every way.

Very truly yours,

W. L. Boyden,
Plymouth National Bank,
Plymouth, Mass.

October 31, 1905.

AT A NEW HAMPSHIRE LAKE

The Wigwarm cottage we set up last year, (July, 1904) faces a lake three by eight miles. We have enjoyed it very much, indeed, five people living in it. It has proved satisfactory in every particular and I can most cheerfully recommend it to people who want a comfortable, convenient pretty house at a little expense.

Yours truly,

John H. Garvin,
Sanbornville, N. H.,
July 29, 1905.

ONE-ROOM COTTAGE WITH FRONT PORCH AND ELL

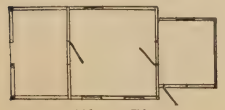
This picture illustrates a house with the main room either 10x10 ft., or 10x12 ft.

Everything is set up at the factory so it is an easy matter to set it up as many times as desired afterwards.

Freight charges are very little, and as these houses can be left standing year in and out at the seashore or mountains it is but little bother to care for them. It is not necessary to take them down unless you wish to change the location, then it is quickly and easily done, and land can be rented to set them on. The roof of all the ells are hinged to lift up. (See specifications pages 6 and 7).

PRICES

1 Room, 10 x 10 ft. . .	$100 00	1 Room, 10 x 12 ft. . .	$110 00
Ell	35 00	Ell	35 00
Front Porch . . .	30 00	Front Porch . . .	30 00
	$165 00		$175 00



Floor Plan

Painted three coats, any color you wish.

Terms : See inside back cover.

AS AN INVESTMENT

The two portable cottages you placed on my land at Nantasket Beach early in 1901 were bought as an investment to get a revenue from a vacant piece of land, and I have succeeded admirably. From the day they were put up they have been rented at a handsome figure, and are now rented for the coming season.

As regards to the buildings themselves, they are models of convenience, stability and beauty, and I think I can keep them where they are for about ten years, properly taken care of.

I shall be very glad to respond to any references you may see fit to send me. I have to remain, sir,

Yours very truly,

Nov. 11, 1903. H. C. Hill.

AFTER FIVE YEARS' SERVICE

In answer to your letter in regard to the cottage bought of you in 1901 and located at Nantasket Beach, they are still in commission and have doubly paid for themselves since I purchased them and are still good for several more years of service.

To any persons wanting cottages of that class, I heartily recommend your design and workmanship. I have to remain, sir,

Very truly yours,

Oct. 16, 1905. H. C. Hill.

CAMP LOTUS, ELIOT, MAINE

Owned by B. G. TAYLOR, New York

MOVED MANY MILES SEVERAL TIMES

The two-room house I purchased of you in June, 1904, has proved entirely satisfactory and I regard it as my home. Last year it was transported from Dover to Northern Maine, then to Dorchester, Mass., and lately to Belmont, Mass., so that it has been put up three times and transported several hundred miles. It does not leak at all, and in Maine it was exposed to very high winds which had no effect upon it. I lived in it until January of this year when I went South. I expect to live in it this coming winter and which, by the way, I found no difficulty in heating.

Yours truly,

July 25, 1905. FRANK PRESTON, Belmont, Mass.

FRAMINGHAM COUNTRY CLUB

The portable house you erected for the Club has answered the purpose for a waiting room very satisfactorily.

Yours truly,

N. I. BOWDITCH,

Sept. 2, 1905. Framingham, Mass.

PINE ISLAND PARK, MANCHESTER, N. H.

The portable cottage purchased of you has been entirely satisfactory in every way.

Yours very truly,

J. BRODIE SMITH,
Vice-President and General Manager Manchester Traction, Light and Power Co.
Manchester, N. H.

GREAT SUCCESS AFTER TWO YEARS

Some two years ago you sold my son-in-law, Mr. John E. Russell, a portable house and it has been a great success.

Enclosed please find money order for some furnishings which I desire.

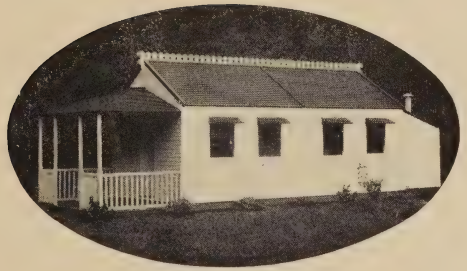
Yours truly,

MRS. M. E. COOMBS,

May 9, 1905. Plymouth, Mass.

Camp Lotus, Eliot, Maine. B. G. Taylor, Owner, New York City

TWO-ROOM COTTAGE AND FRONT PORCH AND ELL



This picture shows the arrangement of two rooms with front porch and ell. The rooms can be 10 x 10 feet or 10 x 12 feet, or one of each, or both rooms thrown into one large room.

What goes with the houses is shown in the specifications on pages 6 and 7. For furnishings, see page 24. The ell-roof is hinged to open up.

PRICES

One Room, 10 x 10 feet	$100.00
One Additional Room, 10 x 10 feet	80.00
One Front Porch	30.00
One Ell	35.00
Painted three coats, any color you wish.	$245.00
One Room, 10 x 12 feet	$110.00
One Additional Room, 10 x 12 feet	90.00
One Front Porch	30.00
One Ell	35.00
Painted three coats, any color you wish.	$265.00

Terms: See inside back cover.

Freight rates on this cottage to many points, see page 9.

COLONEL HEDGES' CAMP — Several Years Ago

In regard to the cottages which I purchased of you last Spring, I would say that they have given perfect satisfaction and have been admired and commented favorably upon by my neighbors. I have no doubt but that someone at Eastern Point may want to purchase a cottage of you.

Yours truly,

SIDNEY M. HEDGES.

Later

Some years ago I purchased some cottages of you which were very satisfactory. I now have a friend making inquiries, and would ask you to please send me a catalogue.

Yours truly,

SIDNEY M. HEDGES,
45 Milk St., Boston, Mass.

Mar. 30, 1905.

This cottage is at Mr. W. L. Gifford's beautiful residence at Hingham, Mass., and is used as an "overflow" house for guests.

He writes: "The house has been entirely satisfactory and has never leaked a drop, and I shall leave it up through the winter."

ALL ANYONE COULD ASK

These two Wigwarm cottages standing unprotected on a hill off Portsmouth Harbor have stood a season's test of wind and rain that has been the severest for years in that location. What more could be asked of their stability and weatherproof qualities.

Millionaires and their families live in Wigwarm Houses from the time the snow goes uutil it comes again and enjoy the "Simple Life."

Don't you think they would suit you?

Have you any doubt of them being a success?

You certainly cannot if you will read this little book through.

ABSOLUTELY SATISFACTORY

It gives me great pleasure to inform you that the portable house which you sold me last spring has been absolutely satisfactory. It has abundantly sustained the test of use.

Yours very truly,
HENRY M. CHANNING,
73 Ames Building, Boston, Mass.

AFTER TWO SEASONS

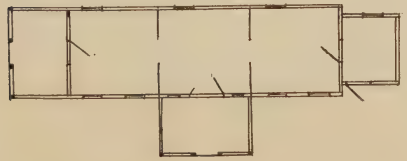
We set our house upon posts and boarded it underneath, which makes an excellent place for garden tools. The cottage was left up during last winter and is in perfect condition. It has weathered one of the worst wind and rain storms we have had for years and has not leaked a drop nor moved an inch. I can recommend your portable houses to anyone seeking a comfortable camp.

Yours respectfully,
MRS. S. A. CARLEY,
Greenwood, Mass.
Aug. 12, 1905.

Wigwarm Portable Cottages at the Country Club, Portsmouth, N. H., which have given entire satisfaction to its members.

THREE ROOMS, FRONT AND SIDE PORCH AND ELL

Reproduced from Country Life in America
By permission of Doubleday, Page & Co., N. Y.



Floor Plan

Simply adding one more room and a side porch to the house shown on page 16, it makes a house as shown in this picture.

The rooms can be 10 x 10 feet or 10 x 12 feet, or a combination of the two sizes. If you have a house like on pages 12 or 16, you can at any time add rooms to make this house. The specifications on pages 6 and 7 will show what goes with each house, and if you want any changes they can be readily made.

PRICES

Combination No. 1

1 room 10 x 10 feet	$100.00
2 additional rooms 10 x 10 feet, at $80.00	160.00
1 front porch	30.00
1 side porch, awning top, 2 doors	30.00
1 ell	35.00
	$355.00

Combination No. 2

Same as No. 1 except all the rooms are 10 x 12 feet each instead of 10 x 10 feet . . . $385.00

Combination No. 3

First room, 10 x 10 feet; 2d room, 10 x 12 feet; 3d room, 10 x 10 feet, with both porches and ell . . . 365.00

Combination No. 4

First room, 10 x 12 feet; 2d room, 10 x 10 feet; 3d room, 10 x 12 feet, with both porches and ell . . . 375.00

If a single door opens on the side porch instead of a double door there would be a reduction of $5.00 from these prices. See picture, page 22. Painted three coats any color you wish.

Terms: See inside of back cover.

SEVERE WIND AND RAIN TEST ON THE COAST OF MAINE, ON A CLIFF 100 FEET ABOVE THE OCEAN

I will without the least hesitation say that the Wigwarm portable house which I purchased of you has given the utmost satisfaction in every way. Of course, I had my troubles in setting the house up in the first place, due to the fact that the grade of the ground in the location that I selected was much greater than I told you, and with the exception of a thin coating of dirt was for the most part a solid ledge of rock. However, after considerable effort, the post holes were made and a good solid foundation secured. The setting up of the house itself was accomplished in a pouring rain, but without any difficulty whatsoever. As everything got so thoroughly soaked I was not able to sleep in it for a few nights, after which I used it without the slightest trouble.

There is an old saying about "a house that is founded on a rock;" well, mine did not fall, but Sunday night, September 3, was the worst ever in my experience. The natives on the island pronounce that Sunday night as one of the worst nights they ever witnessed; trees 20 and 30 feet high bent until the tops touched the ground, and a flood of rain washed rocks and dirt down into the ocean on one side of my house. Still, I am here to tell the tale, and if any further test of the stability of your houses is needed I fail to see where it comes in. When you stop to think that this spot where I was located was within 10 feet of the edge of a cliff nearly 100 feet high, and totally unprotected on the seaside, it seems almost a miracle that the house, held together only with key bolts and simply screwed on to a very uncertain foundation, could exist in the face of such a cyclone, but not a particle of damage was done. The house swayed so much at times that I kept myself ready to leave at the first sign of danger, but nothing happened, and during the worst of it I fell asleep and knew no more of what happened. This may be amusing to you, and it is to me *now*, but not then.

I presume I have exhibited this house to a good many hundred people during the six weeks, many of whom have come from islands many miles away to inspect it. I have been very glad to show it, as the inside has been decorated very prettily and everything has been very cosy and homelike.

Accept my sincere thanks for your very kind and courteous assistance in enabling me to pass a very pleasant and enjoyable summer.

Yours very truly, R. H. HAMMOND,

September 9, 1905. Hammond Reed Co., Worcester, Mass.

Interior of a Wigwarm Cottage

"I cannot say too much in praise of your Wigwarm Houses."
—DENMAN THOMPSON.

Mr. Denman Thompson's Camp and Garage

WIGWARM COTTAGES

RAGGED MOUNTAIN CLUB

Letter Received Several Years Ago

It is the cosiest little camp and everyone is taken with it that sees it. We are more than pleased with it, and every time we go and stop in it like it better than ever.

Yours truly, MRS. B. F. WELCH.

Letter Received Lately

I still own the cottage I bought of you some years ago and like it just as well as ever. It has every comfort of a large house and not the care. It is still at the Ragged Mountain Fish and Game Club's Reservation in New Hampshire. I had it newly painted last spring and everyone likes it that has been inside of it.

Yours very truly, MRS. B. F. WELCH,
3 Chisholm Park, Roxbury, Mass.

Nov. 6, 1905.

GREENWOOD LAKE, ATTLEBORO MASS.

Letter Received Several Years Ago

One of the cottages I set up at Greenwood Lake myself and family have been occupying all summer and have found it very satisfactory and all we expected of it.

Very truly yours.
CHAS. M. ROBBINS.

Letter Received Lately

Regarding the portable houses you sold me some years ago, I have to say that they have proved very satisfactory. I make use of them every summer and hope to continue to do so for years to come.

Very truly yours,
CHAS. M. ROBBINS,
Attleboro, Mass.

Nov. 2, 1905.

EXACTLY AS REPRESENTED

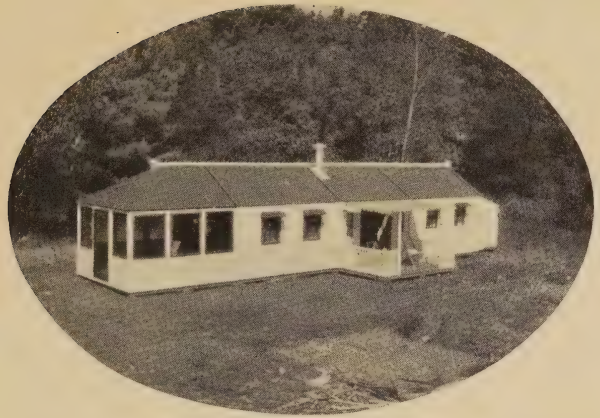
You may like to hear that the house I bought of you last spring has been thoroughly tested and has proved perfectly satisfactory in all respects, *i. e.*, it is exactly as you represented it to be.

Yours very truly, E. H. RUSSELL,
Principal State Normal School, Worcester, Mass.

September 6, 1905

Three=Room Cottage with Screened Room and Ell and Hip Roof Garage

THREE ROOMS, SCREEN ROOM, SIDE PORCH AND ELL



This house is the same as the one on page 18, except that a screened room takes the place of a front porch. A screened room for a summer cottage is without doubt a very delightful addition. This room is furnished with screens complete and in two sizes — 10 x 10 feet, or 10 x 12 feet. It can be added to the front of the house, or be an intermediate room with two sides screened. It can be used as a sitting, dining or sleeping room, and by having canvas curtains for the sides it can be used in all kinds of weather.

The prices of a few combinations are given, but you can make up your own arrangement.

PRICES

Combination No. 1

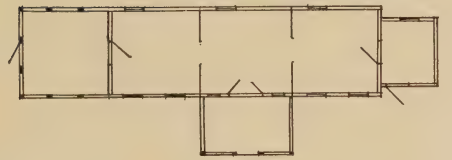
1 room,	10 x 10 feet	$100.00
2 additional rooms,	10 x 10 feet at $80	160.00
1 screened room	10 x 10 feet	80.00
1 side porch, awning top, double doors		30.00
1 ell, roofed hinged		35.00
		$405.00

Combination No. 2

Same as No. 1 except three rooms, 10 x 12 feet, instead of 10 x 10 feet, also screen room 10 x 12 feet $445.00

Combination No. 3

Screen room, 10 x 10, 1st room 10 x 12 feet, 2d room 10 x 10 feet, 3d room 10 x 12 feet, with side porch and ell 425.00



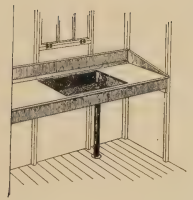
Floor Plan

Combination No. 4

Screen room 10 x 12 feet, 1st room 10 x 10 feet, 2d room, 10 x 12 feet, 3d room 10 x 10 feet, with side porch and ell 425.00

If you have a gable roof on the screened room instead of the hip roof, as shown in the picture deduct $5.00. If one door opens onto side porch instead of double doors, deduct $5.00. Three canvas covers to button on all sides of the screen room, 10 x 10 feet, $10.00 ; 10 x 12 feet, $11.00. See specifications pages 6 and 7 ; also picture on page 22. Painted three coats any color you wish. Terms : See inside back cover

COTTAGE FURNISHINGS



Sink

Shades: Roller spring shades.
Buff, $0.30 each.
Dark green, $0.37½ each.

Sinks: Includes a sink 16 x 20 inches, a shelf 6 feet long, and drain pipe leading to the outside of the building, and fitted in any room.
Porcelain lined, complete . . . $7.00
Galvanized 5.00

Bunks: Can be made one or two high; they are hinged to throw back against the wall, so take up but little room. They are about 6½ feet long by 2½ feet wide. A single one in any room for a couch is convenient.
Price per bunk with slat bottoms . $3.00
" " " " woven wire springs 4.00

Bunks

Mattresses: To fit the bunks, made of the best cotton felt, which is next to a hair mattress, $6.00 each. Best quality.

Cupboards: Can be made to fit any corner of the room, 6 feet high, about 3 feet wide, packed flat when shipped and goes together with a few screws. There are three shelves. Price . . . $5.00

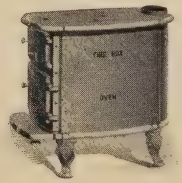
Reclining Chairs

Camp Chairs: Just the chair for the camp and very comfortable.
Reclining chair, each . $1.15
Camp chair, each . . 0.75

Camp Chairs

Drop Wall Table: With folding brackets, 30 inches long by 20 inches wide. Price, each $1.50
Smaller ones, each 1.00
Drop shelf, 6 feet long and 8 inches wide, each 1.50

Stove: A stove that will burn wood and not the food cooked in it is a rare article. This is without doubt the best wood camp stove made. The oven is 12 x 19 inches and the fire box the same, using long wood. A perfect baker and one I have sold long enough to know it has no equal. Price, with pipe to connect with the chimney, $11.00. Outside chimney is extra. See page 7.



Stove

WIGWARM SCREENED HOUSES

These houses are admired by all and only those fortunate enough to own one can appreciate the comfort taken in them.

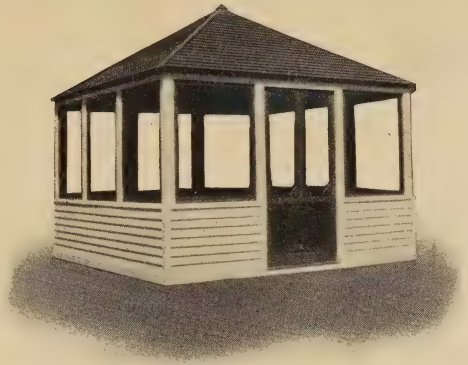
There is ample room to swing a hammock and room for several people to enjoy themselves away from flies and mosquitoes.

For the baby to sleep in during the day, practically in the open air yet safe from insects, there is nothing better, and the mother can enjoy many hours and know the little one is safe.

For the consumptive, with the aid of the canvas covers which can be attached to the windward side, nothing can substitute this house day or night.

They are quickly set up and will stand on any hill top.

On the Hill Top



PRICES

Hip roof style, like pictures,	10 ft. x 10 ft.	$90.00
	10 ft. x 12 ft.	100.00
Gable roof style	10 ft. x 10 ft.	80.00
	10 ft. x 12 ft.	90.00
Hammock eye bolts attached	$0.50 per set	
Canvas covers to button over	screens, per set,	
	10 ft. x 10 ft.	14.00
	10 ft. x 12 ft.	15.00

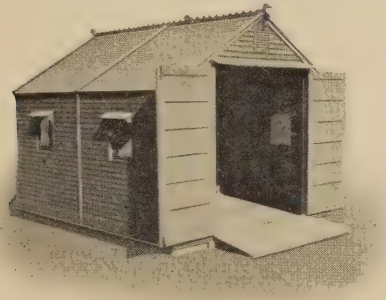
Painted any color you wish

Terms: See inside of back cover.

Just the House for Baby

WIGWARM GARAGES

All Wigwarm Garages are constructed in the same manner as the other Wigwarm Portable Houses (see specifications pages 6 and 7, and are made to accommodate any car from the smallest Runabout to the heaviest Touring car. They are the only Complete Portable Garages on the market. The floor, which is of hard pine, well oiled, is always included in the prices of all Wigwarm Garages, also an incline to run into the building and a bumper to stop the car in case of an emergency. Doors are either heavy paneled doors with hoods, or attractive glass doors, both with best mortised lock with duplicate keys and knob. Windows have either hoods or blinds, and the Garage is painted three coats, color of which you select yourself to match your other buildings if you desire.

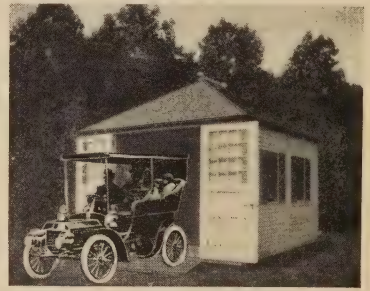


Gable Roof Garage

All these things are appreciated, being necessary to make a Garage complete ; other makers do not include windows and have only one priming coat of paint, and in practically all cases do not include even a floor, to say nothing of not having hoods or blinds for windows or hoods for doors, neither do they have incline or bumper, so that when these necessities are taken into consideration the Wigwarm Garage is not only a good deal better in quality but cheaper. See page 28.

Gable Roof Style: This style has two equal sloping roofs, as shown in the picture, with paneled doors and hoods for both windows and doors.

Hip Roof Style: This style has four sloping roofs, as shown in the picture, with high side walls, glass doors and blinds for the windows.



Hip Roof Garage

WIGWARM GARAGES

PRICE LIST OF GABLE ROOF GARAGES

10 feet by 12 feet	$ 120 00
10 feet by 15 feet	145 00

These Garages have doors 7 feet high and 6½ feet wide and have four windows.

12 feet by 15 feet	$ 180 00
12 feet by 20 feet	210 00

These Garages have doors 8 feet high and 7 feet wide and have five windows.

Prices are f. o. b. Dover, Mass., but price will be quoted f. o. b. destination, or delivered and erected on your premises, ready for the car, if desired.

Any size made to order. Estimates cheerfully given.

All prices include Floor, Incline run to Doors, Bumper, Windows, Hoods to Windows and Doors, and Garage painted three coats.

Glass Doors (Similar to those shown on page 33) $15.00 extra.

PRICE LIST OF HIP ROOF GARAGES

10 feet by 12 feet	$ 158 00
10 feet by 15 feet	181 00

These Garages have glass doors 7 feet high and 7 feet wide and five windows.

12 feet by 15 feet . , ...	$ 215 00

This Garage has glass doors 8 feet high and 8 feet wide and five windows.

12 feet by 20 feet	$ 264 00

This Garage has glass doors 8 feet high and 8 feet wide and seven windows.

Prices are f. o. b. Dover, Mass., but price will be quoted f. o. b. destination, or delivered and erected on your premises, ready for the car if desired.

Any size made to order. Estimates cheerfully given.

All prices include Floor, Incline Run to Doors, Bumper, Windows, Blinds to same, and Garage painted three coats.

Painted any color you wish.

INTERIOR FITTINGS

Staining or Oiling the Interior Woodwork, 10 x 12, $5.00 ; 10 x 15, $7.00 ; 12 x 15, $8 ; 12 x 20, $10.00.
Trap door in floor, $2.00 ; 2 Cupboards, 2 Robe Racks and Work bench, $10.00.

Terms : See inside of back cover.

GARAGES OF VARIOUS CONCERNS

The table below gives the Portable Garages of four manufacturers, all of the same general size and style, and as described in their catalogs. As the Wigwarm Prices are for a Complete Garage with Floors, Windows, Hoods or Blinds, Incline Bumper and Painting these necessities should be considered. Quality is my strongest point.

WIGWARM

Size: 10 feet wide by 15 feet long.

Floor: Hard Pine, included in price.

Roof: Each in two sections, about 150 lbs. each piece, easy to handle. Special Milled Roofing, Galvanized Nailed.

Doors: Five paneled, with best mortised lock, duplicate keys.

Sides: Each in two sections, special milled siding resembling clapboards, galvanized nailed, lined with waterproof fabric similar to leather board.

Windows: Four with hoods, included in price.

Incline: Included in price.

Bumper: Included in price.

Paint: Three coats, color selected by purchaser.

Area: 150 square feet.

Price: $145 f.o.b. Dover, Mass. Including floor, four windows, paneled doors, hoods for both, incline, bumper, painted three coats of paint, color selected by purchaser.

Price per square foot $0.96

AN EASTERN MANUFACTURER

Size: 11 feet wide by 15 feet long.

Floor: Not included in price. Hard pine furnished additional, extra price $10.00.

Roof: Each one section 300 lbs., bulky and heavy to handle; clapboards ordinary nailed.

Doors: Match boards, batten, no lock, no hood.

Sides: Each one section, clapboards ordinary nailed, lined with Neponset paper.

Windows: None included in the price. Four windows, additional extra cost $10. No hoods for same.

Incline: None at all.

Bumper: None at all.

Paint: One priming coat.

Area: 165 square feet.

Price: $160. Floor extra, $10; four windows extra, $10. Total price, $180 f.o.b. destination, east of Chicago, includes floor, four windows, doors, one priming coat of paint, no bumper, no incline, no hoods for either doors or windows.

Price, per square foot, $1.09.

Difference in favor of Wigwarm $0.13 per quare foot; for 150 square feet, $19.50; this would pay the freight to Chicago and leave a balance of $9.75.

GARAGES OF VARIOUS CONCERNS (Continued)

A WESTERN MANUFACTURER

Size: 9 feet 6 inches wide by 15 feet 10 inches long.

Floor: Soft pine included in price.

Roof: Each five sections (too cut up), covered with canvas.

Doors: Matched boards, batten, no lock.

Sides: Five sections, matched board siding, not lined.

Windows: None included in price. Four windows additional extra cost, $11.20.

Incline: Two gang planks.

Bumper: None at all.

Paint: One priming coat.

Area: 150 square feet.

Price: $162.67. Four windows extra, $11.20; total cost $173.87 f.o.b. Boston, Mass., including floor, four windows, doors, gang planks, one priming coat of paint, no hoods to windows or doors, no bumper.

Price, per square foot, $1.15.

Difference in favor of the Wigwarm $0.19 per square foot; for 150 feet, $28.87. This would pay the freight to Portland, Ore., and leave a balance of a dollar or more.

A NEW YORK MANUFACTURER

Size: 11 feet wide by 16 1-2 feet long.

Floor: None mentioned in catalog.

Roof: Each six sections (too cut up for strength), material of roof not stated in catalog.

Doors: Sheathed, lock.

Sides: Six sections, matched board siding, not lined.

Windows: Catalog does not state, but suppose there are four.

Incline: None at all.

Bumper: None at all.

Paint: Catalog does not state.

Area: 181 1 2 square feet.

Price: $236.87 f.o.b. New York City, including doors, four windows presumably, floor not mentioned in catalog, neither is there any mention in regard to painting, no incline, no bumper.

Price per square foot, $1.30.

Difference in favor of Wigwarm, $0.34 per square foot; for 150 square feet, $51. This would pay the freight to San Francisco, Cal., and leave a balance of $23.25; or pay the freight to Houston, Tex., and return and leave a balance of $20 and more.

Mr. Capewell's Garage, Boston, Mass.

A STANDING ADVERTISEMENT

I am much pleased with the Auto House you put up for me a year ago, and it has been very satisfactory in every particular. I cannot suggest any improvement in them, and I have recommended it to several people and trust they have been purchasers.

Yours truly,

HORACE BACON,

Of W. & A. Bacon, 2175 Washington Street,

Roxbury, Mass.

August 5, 1905.

Among Best Residences in Cambridge, Mass.

BOSTON BRIDGE WORKS

My son has been using the Wigwarm Garage the past year with satisfaction, and if we wanted another we certainly would consider your house.

Yours truly,

D. H. ANDREWS,

President Boston Bridge Works, Inc.,

47 Winter Street, Boston, Mass.

September 19, 1905.

"I cannot say too much in praise of the Wigwarm Houses." —*Denman Thompson.*

WIGWARM GARAGES

What Exchange Building People Say

STOOD SEVERE STORMS AT NEWPORT, R. I.

The three Portable Houses you erected for me at Newport, R. I., are entirely satisfactory and stood the severe storms and are perfectly tight.

Very truly yours,

FREDERIC CUNNINGHAM,
53 State Street,
Boston, Mass.

September 5, 1905.

AT HIS COUNTRY PLACE

The Auto House I have at Walnut Farm, West Bridgewater, Mass., has been very satisfactory the past season.

Yours very truly,

WALTER C. EDGERLY
53 State Street,
Boston, Mass.

September 27, 1905.

At the country home of Mr. A. E. Davis, Dover, Mass.

AT CHESTNUT HILL, MASSACHUSETTS

The ***Wigwarm*** Garage has suited me very nicely after a year's use.

Yours truly,

BARCLAY TILTON,
53 State Street,
Boston, Mass.

August 11, 1905.

WIGWARM GARAGES

12 x 20 Wigwarm Garage C. P. Boyd, Newton, Mass

NOTE.—This Garage, set up 10 feet at the rear and housing a heavy touring car, shows that the Wigwarm Garages are strongly built.

WHAT MANY HEAR

I have heard your houses spoken of very highly by several of my friends and understand that they have been thoroughly satisfied with them.

Nov. 3, 1905. Yours very truly, RICHARD M. COLGATE,
Of Colgate & Co., Soap Makers and Perfumers. New York, N. Y.

STABILITY

Three Thousand Pound Peerless Touring Car

The Wigwarm Garage has been very satisfactory and is perfectly storm proof and substantially built.

There is plenty of room inside for a work bench and the house is warmer than a regularly built house. The floor is as solid as the floor in the stable. The appearance of the house is very attractive and adds much to the estate and is well worth its cost.

Yours sincerely. C. P. BOYD,
Nov. 1, 1905. 130 Washington street, Newton, Mass.

ADMIRATION OF HIS NEIGHBORS

My Auto House is giving perfect satisfaction. It is in constant use and is the admiration of all my neighbors.

Very sincerely yours,
N. M. PIERCE,
Sept. 14, 1905. Supt., Wood Products Co., Binghamton, N. Y.

AFTER FOUR YEARS

The Auto House I purchased of you three or four years ago has given perfect satisfaction and is absolutely waterproof.

Yours very truly, C. H. DRAPER,
Oct. 17, 1905. Hopedale, Mass.

WIGWARM GARAGES

Garage of H. P. Fowler, Hartford, Conn.

NO TROUBLE TO ERECT

I had no trouble in erecting the Wigwarm Portable Garage, and with the help of a neighbor who was interested to see it put together, we put it up one evening after supper. It attracts considerable attention and has proved entirely satisfactory in every respect after a season's use.

Yours very truly,
H. P. Fowler,
Electric Vehicle Co., Hartford, Conn.

October 1, 1905.

STRONG AND WATERPROOF

I am much pleased with the Auto Stable which you built for me. It has proved satisfactory in every respect, being both "strong and waterproof."

Yours truly,
H. G. Guild,
Dedham, Mass.

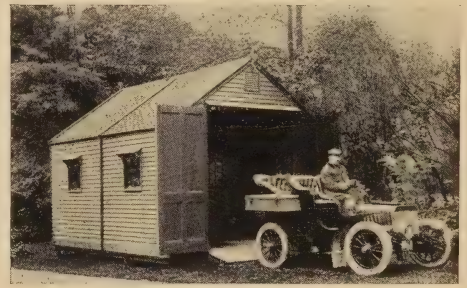
October 1, 1905.

ANOTHER SATISFIED CUSTOMER

In regard to the Wigwarm Garage I purchased of you last spring I would say that it has proved very satisfactory in every way.

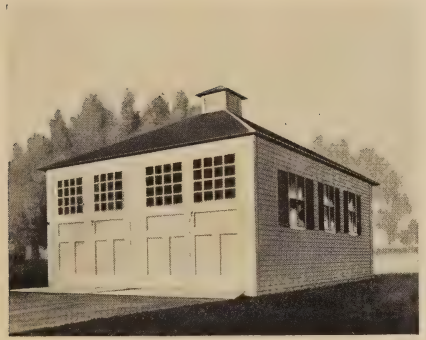
Yours respectfully,
F. H. Loveland,
Of J. V. Fletcher & Sons,
66 Faneuil Hall Market, Boston, Mass.

November 9, 1905.



Garage of F. H. Loveland, Newton, Mass.

WIGWARM GARAGE FOR TWO AUTOMOBILES



This Garage is for two touring cars, and there is ample room as the building is 18 feet square. It is made only in the Hip Roof Style, it being the most artistic. A Gable Roof Garage of this size has too much the appearance of a barn and is by no means so strong a building.

The cupola at the peak adds to the appearance and gives perfect ventilation, which is controlled from the inside.

Price $350 f.o.b. Dover, Mass., but price will be quoted f.o.b. destination, or delivered and erected on your premises ready for the cars, when desired.

This price includes floor, 2 sets of glass doors, each pair being 8 feet high and 7 1-2 feet wide, fitted with best mortised locks with knobs, duplicate keys, 9 windows with blinds, incline runs to both sets of doors and two bumpers, and building painted three coats, color of which is selected by purchaser.

Same as above, with the following extras:

Interior woodwork stained or oiled.

2 closets with paneled doors and locks.

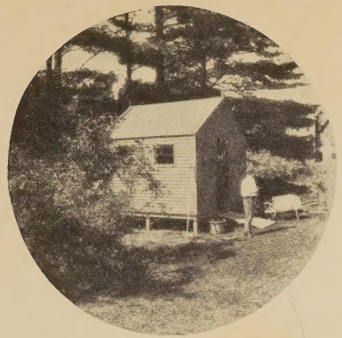
Heavy work bench.

2 trap doors (very convenient when repairing is required under the car).

2 robe racks. Price $400.

Garages at Mr. R. G. Shaw's Estate, Wellesley, Mass.

WIGWARM GARDENER'S HOUSE



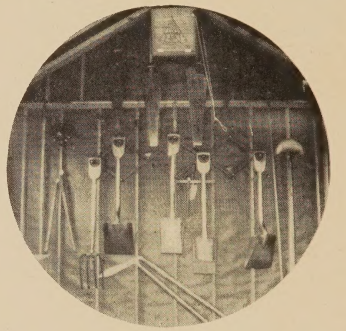
Wigwarm Gardener's House on Hunnewell Estate, Wellesley, Mass.

One of these little houses situated in the garden is the gardener's delight, for he likes to keep his tools by themselves and convenient to his work.

The illustrations show one of the many "Wigwarm" Portable Houses on the far-famed Hunnewell estate of Wellesley, Mass.

They can be made in many sizes, but the houses 10 feet square are generally used for this purpose; by adding another section 10 x 10 feet, making a house 10 x 20 feet, gives a good room for a man to live in. Double doors can be put in these houses, which are at times convenient for a small cart.

They are made in two styles, a gable roof and a hip roof. The gable roof is like the picture and the hip roof is similar to the roof on the hip roof Garage on page 26, which is more artistic.



Interior

PRICES

A Gable Roof House	10 x 10 feet	$ 90.00
	10 x 20 feet	160.00
A Hip Roof House	10 x 10 feet	100.00
	10 x 20 feet	170.00

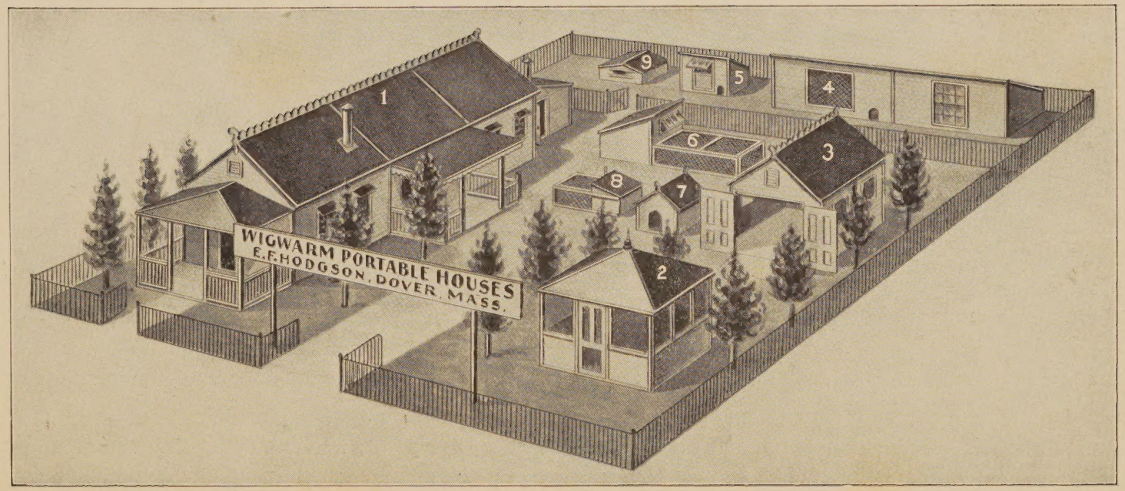
The house 10 x 10 has four windows and one door. The house 10 x 20 has eight windows and one door. Extra doors $5.00 each. Extra windows $2,00 each.

See terms inside back cover.

No. 1
3-Room Cottage with Ell, Front and Side Porch
(See page 18)

No. 2
Screened House
(See page 25)

No. 3
Garage



Nos. 4 to 9
Poultry Houses and Coops

If you are interested in Poultry send for Poultry Catalog of Portable Poultry Houses and Coops, etc.

EXHIBIT, MECHANICS BUILDING, BOSTON, MASSACHUSETTS

October 3 to 29, 1904

This was the largest and most complete exhibit of portable buildings ever shown in the United States

TERMS

All prices in this catalog are net and there is no discount to anyone.

Cash must accompany all orders or, if preferred, one-fourth cash with the order and the balance either before the goods are shipped or with sight draft with the bill of lading attached.

When I agree to deliver and erect a building, all charges, except erection charges, must be paid before the house leaves the factory.

Make all checks or money orders payable to E. F. Hodgson, Dover, Mass.

My Responsibility:

Having sold these houses on their merits for the past 14 years, I am always ready to make good any defect whenever found, and for my financial responsibility I would refer you to either Dun or Bradstreet.

WIGWARM